# 2023

# TACTILE, SENSORY & INTERACTIVE PROMOTION WEBINAR

Enhance how consumers interact and engage with mail.







# **2023 OVERVIEW**

New developments in papers and paper stocks, substrates, finishing techniques, and inks can be incorporated into mailpieces to create a multi-sensory experience through special visual effects, sound, scent, texture, and even taste!

Features like pop-ups, infinite folds, and other dimensional treatments encourage interaction and drive customer engagement.

**DISCOUNT AMOUNT** 

5% off

eligible postage

**REGISTRATION PERIOD** 

Jan 9, 2023

Jul 31, 2023

**PROMOTION PERIOD** 

Feb 1, 2023

Jul 31, 2023

### **ELIGIBLE MAIL:**

- First-Class Mail<sup>®</sup> letters, cards, and flats
- USPS Marketing Mail™ letters and flats
- Nonprofit USPS Marketing Mail™ letters and flats



# **2023 TSI CALENDAR**

DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT	ОСТ	NOV	DEC
	🖄 JAN 9	© FEB 1					JUL 31					



2023 Discount of **5%** for eligible mailpieces



New pre-approval process via the Mailing Promotions Portal (MPP)





# **2023 WHAT'S NEW**

- Discount for the Promotion has been increased from 4% to 5%
- New Qualifying Treatments:
  - Scent on the outside of the envelope
     \*NOTE Scents cannot be unpleasant
- Mailpiece Pre-Approval Process
  - Create a Service Request within the Mailing Promotions Portal
    - Once complete, print the information from the Service Request and Mail to the PO Box with the physical sample
  - Register via Incentive Programs in Business Customer Gateway (no change)





# PRE-APPROVAL PROCESS

- Samples must still be physically reviewed
- ALL samples must be submitted via the Mailing Promotion Portal (MPP)
   on the Business Customer Gateway
  - If you have not signed up, please follow instructions here:
     https://postalpro.usps.com/promotions/portal
  - Utilize your unique BCG username

# Home Submit Mailpiece Preapproval My Mailpiece Preapprovals Ask a Question My Questions Search Search My Mailpiece Preapprovals My Mailpiece Preapprovals Ask a Question My Questions My Questions

**Mailing Promotions Portal** 



# **PRE-APPROVAL PROCESS**

- Log in to the Mailing Promotions Portal via the Business Customer Gateway. Sign up if you have not already.
- Select 'Submit Mailpiece Preapproval'. Follow instructions and upload an image of your sample (this will be used to identify it).
- Read the Mailing Instructions page. A Service Request (SR) will be generated. Select 'Print Submission Letter' and include that letter in your mailing of the sample. The address for the PO Box can be found here.
- Send your mailing. Once received a program manager will review it and provide a decision. You will be notified via email and can also check the status within the MPP.
- Direct questions to the Mailing Promotions Portal Questions tab. Register for the Promotion via Incentive Programs in the Business Customer Gateway prior to mailing.





# **QUALIFYING TREATMENTS**

**5% DISCOUNT** 

**Tactile, Sensory, Interactive Promotion** 



### **Specialty Inks**

Catch your customer's eye with unexpected sheens, special effects, and reactive colors



### **Sensory Treatments**

Use unique treatments and paper substrates to trigger memorable experiences



### **Interactive Elements**

Expand the experiential dimensions of your pieces through consumer interactions





# **ELIGIBILITY**

Examples of applications are below. Full list of eligible/ineligible
 treatments can be found here - postalpro.usps.com/promotions/2023-tsi

Eligible	Ineligible				
Gloss varnish	Reply envelopes				
Embossed paper	Order forms				
Scented varnishes	Mail diversion				
Metallic inks	Geometric (simple) die-cuts				
Clean release cards	Simple folds				
Soft touch	Blow-in cards				
Holographic stickers	Greeting cards				
Trailing Edge Die-Cuts	Samples of products				
Pop-Ups	Clear ink				
Complex folds					



# **TSI SAMPLES**







# 2023 PROMOTIONS GUIDEBOOKS

### **MODULAR**

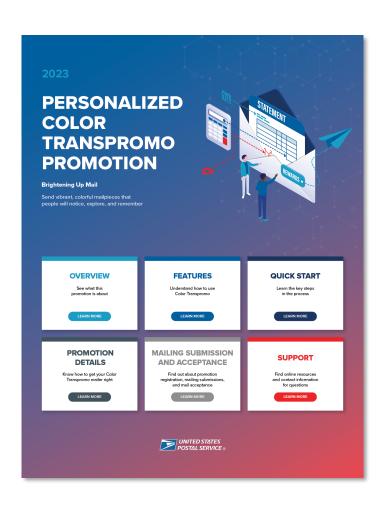
Distinct sections get you to the information you need, quickly and easily

### **CLICKABLE**

Interactive tabs, buttons, and links take you directly to relevant content and resources

**AVAILABLE ON POSTAL PRO** 

https://postalpro.usps.com/promotions



HOME

**OVERVIEW** 

**FEATURES** 

**QUICKSTARTS** 

**PROMOTION DETAILS** 

MAILING SUBMISSION AND ACCEPTANCE

**SUPPORT** 



# **SUPPORT**

Participants must upload all mailpiece samples to the Mailing Promotions Portal for preapproval. Please do not email samples.

For instructions on accessing the Mailing Promotions Portal, visit:

postalpro.usps.com/promotions/portal

Please direct questions about promotion requirements to the Mailing Promotions Portal. For questions about Portal functionality:

mailingpromotions@usps.gov

## PostalOne!® Helpdesk

For issues and concerns regarding enrollment or technical issues, please contact the PostalOne!® Helpdesk through the Mailing & Shipping Solutions Center (MSSC) by email or phone at: MSSC@USPS.gov or 1-877-672-0007.





# QUESTIONS?

